

OCTOBER 2015

GIUSEPPE MANINI



WHEN AN IDEA CHANGES THE WORLD

Innovation, the ability to push ourselves beyond established practice, the courage to cross frontiers and open up many more: these are the values which have inspired the FAAC Group throughout its history, right from its foundation in 1965.

So many different chapters, all marked by a foresight and a pioneering spirit which represent the solid foundations on which the Group continues to build. 50 years on from its foundation, FAAC is taking the opportunity to celebrate these values, paying tribute to those who first set out new goals, embodying the very approach that has always distinguished the company, its employees and its partners.

A recognition dedicated to an inventor and a pioneer who significantly improved our daily lives, initially in Italy and then all over the world. An innovative genius that Giuseppe Manini instilled and nurtured in FAAC right from its foundation, sensing that a successful and sustainable business is based on providing simple and effective solutions to our daily needs.

*SOLUTIONS WHICH OPENED THE
DOORS TO MUCH, MUCH MORE.*



hydraulic operator
beginning of the 70's



Happy Birthday to Us!

In 1965 Giuseppe Manini, then a building contractor, noticed that the gates of blocks of flats were always left open. You needed to get out of the car to open them, but no-one ever went back to close them.

The solution?

...Giuseppe had a bright idea and now 50 years later people around the world agree it was an 'open and shut' case of pure brilliance.

2015 is the 50th Birthday of FAAC so we say "thank you" to our employees, partners, installers and customers for bringing us this far. We're looking forward to the next 50 years.

Giuseppe Manini's simple idea changed the world and we intend to go on changing it for the better with innovative ideas and quality products and services that meet the needs of our customers the world over.

GREENTECH

Cost savings too big to ignore

GREENTECH from FAAC aims to provide the latest innovative solutions that achieve significant energy savings, thereby not only saving you money, but also being kind to our delicate environment.

For example; would you leave a light on in an empty room? Now you can turn it off with GREENTECH.

In fact, it's possible you could save up to -90% compared to equivalent traditional non-FAAC systems.

Ask us about GREENTECH today.



New look website & newsletter

Welcome to the first edition of our new look newsletter aimed at keeping you up-to-date with new products and services, promotions, forthcoming training, and the latest industry news.

Amongst other things in this edition we:

- Introduce our latest products and offerings, including the Adjustable XP20 Photocells
- Ask our Technical Support & Training Manager, William Scale, a few personal questions for our first 'Staff Profile'
- Showcase our latest installations

Have you visited our new website recently?

It's had a total makeover! We invite you to take a few minutes to explore it.

Our new site (www.faac.com.au) is quick and easy to navigate and is home to everything (well, almost everything) that is FAAC including our latest products, product manuals and installation videos.



NEW PRODUCTS

Adjustable XP20 Photocells



FAAC's new XP 20 photocells are designed to look beautiful and operate flawlessly. New important features include:

- Sensing distance up to 20-metres
- Compact design: only 41 x 42 x 130mm.
- High protection from external elements
- Ability to adjust horizontally the directing angle from -90° to $+90^{\circ}$
- Available in BUS version (XP 20B D) and Wireless version (XP 20W D)

SAFEcoder

The SAFEcoder guarantees the overall movement control, the immediate obstacle detection and reverse on contact safety feature for 230 Vac and 24 Vdc control boards with the BUS connector.



- Allows you to automatically, and with extreme precision, set the deceleration and end travel positions without the need of electronic limit switches.
- Avoids the possible over-pushing against the physical stops, preventing stress on the gate hinges and operator, therefore increasing the life of the gate and operator.
- Physical ground stops are not required as the stop points for open/closed positions can be precisely programmed.
- The SAFEcoder always keeps the memory of the leaf position even after a power failure guaranteeing safe movement when power is restored.
- The SAFEcoder is compatible with all FAAC linear swing gates (Hydraulic and electro-mechanical).
- The SAFEcoder can be installed on existing installations.

STAFF PROFILE

60 seconds with William Scale

FAAC Technical Support & Training Manager.

You talk to us on the phone and email us, but most of you don't know the faces behind the names that make up the close-knit team who are at your service at FAAC Australia.

In order for you to get to know us better here's the first of our staff profiles - **William** is our Technical Support & Training Manager. It's his job to provide technical assistance and training to our hard-working installers.

William makes sure every installer is familiar and understands the products they are dealing with to ensure products are not only installed correctly but our customers are getting the most out of them.

What qualities do you most admire in a person?

Courage to be yourself and to speak your mind.

And most despise?

Arrogance.

Favourite book?

Richard Branson's Biography. It's a great story and shows success starts by believing in ourselves.

Favourite movie?

Too many to choose, though a good Comedy with a massive tub of popcorn is always a hit with me.

Your greatest mistake or regret?

My greatest regret is to not have travelled more and not embracing opportunities that came my way.

Your greatest success?

My son. He's now 3.

Your secret dream?

I would love to build a home on acreage. Somewhere where I can grow fruit, vegies and have a variety of pets.

Who has had the greatest influence on you?

My Father.

What other career path might you have chosen?

I would have loved to have been a travel photographer. Photography is my hobby.

What was your first job?

Installing built-in wardrobes.

How long have you been with FAAC?

5 years.

What do you like most about your job?

I love the satisfaction of problem solving with customers, and I love the people I work with because they're fun and supportive.



Latest & Greatest Installations

Here are some 'happy snaps' of our recent installations of our B680 Hybrid Hydraulic + brushless VDC motor automated technology barrier for continuous heavy duty use. Its outstanding features include:

- Barrier with 'unlimited' springs: over 2,000,000 continuous use cycles without special maintenance.
- Extreme logistics optimisation: only one barrier model and two springs for sectional beams measuring 2 to 8 m, right or left version and for different speeds.
- Removable stainless steel housing available in 4 colours.
- Fast opening speeds (selectable electronically): from 1.5 seconds for 2 m gateways up to 6 seconds for 8 m gateways.
- Easy-to-program and technologically advanced control unit: Integrated encoder (with reverse in the event of obstacle), two integrated Loop Detectors, assorted Master/Slave logics and management (opposing barriers).
- Integrated flashing LED traffic light with anti-vandalism system and LED lights for beam (accessories).



**WHEN IDEAS
CHANGE THE WORLD**

50

YEARS

1965 | 2015

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